

# INTERIM FINANCIAL STATEMENTS UNAUDITED STATEMENTS OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE SECOND QUARTER ENDED 30 JUNE 2014

The unaudited results of Grand-Flo Berhad (formerly known as Grand-Flo Solution Berhad) and its subsidiaries for the 6 months period ended 30 June 2014 are as follows:-

		FOR THE QUARTER 3 MONTHS ENDED		FOR THE CUMULATIVE PERIOD 6 MONTHS ENDED		
	NOTE	30/6/2014 RM	30/6/2013 RM	30/6/2014 RM	30/6/2013 RM	
REVENUE	A8	16,556,957	21,190,510	30,758,029	40,102,999	
COST OF SALES	;	(11,838,719)	(14,708,241)	(21,884,469)	(28,731,729)	
GROSS PROFIT		4,718,238	6,482,269	8,873,560	11,371,270	
OTHER INCOME	A8(b)	72,032	9,507,303	3,867,273	12,382,394	
SELLING AND DISTRIBUTION EXPENSES		(640,196)	(732,755)	(1,239,314)	(1,352,766)	
ADMINISTRATIVE EXPENSES		(3,512,807)	(4,655,231)	(7,086,313)	(8,043,410)	
OTHER OPERATING EXPENSES		(1,041)	(6,907)	(2,541)	(21,516)	
RESULTS FROM OPERATING ACTIVITIES		636,226	10,594,679	4,412,665	14,335,972	
FINANCE COSTS		(171,087)	(164,086)	(328,243)	(324,030)	
SHARE OF (LOSS)/PROFIT OF ASSOCIATES, NET OF TAX		(199,681)	115,646	(404,391)	1,023,555	
PROFIT BEFORE TAXATION	A8	265,458	10,546,239	3,680,031	15,035,497	
INCOME TAX EXPENSES	B4	(91,117)	(2,545,775)	(183,796)	(2,630,201)	
PROFIT AFTER TAXATION	A8	174,341	8,000,464	3,496,235	12,405,296	
OTHER COMPREHENSIVE ITEM Exchange translation differences TOTAL COMPREHENSIVE INCOME FOR THE PERIOD		220,209 394,550	101,133 8,101,597	(120,668) 3,375,567	187,190 12,592,486	
(LOSS)/PROFIT AFTER TAXATION ATTRIBUTABLE TO OWNERS OF THE PARENT NON-CONTROLLING INTERESTS	):-	177,467 (3,126) 174,341	7,990,954 9,510 8,000,464	3,506,045 (9,810) 3,496,235	12,390,260 15,036 12,405,296	
TOTAL COMPREHENSIVE (LOSS)/INCOME ATTRIBUT. OWNERS OF THE PARENT NON-CONTROLLING INTERESTS	ABLE TO:-	397,676 (3,126) 394,550	8,092,087 9,510 8,101,597	3,385,377 (9,810) 3,375,567	12,577,450 15,036 12,592,486	
EARNINGS PER ORDINARY SHARE (SEN):- BASIC DILUTED	B10 B10	0.05 0.04	2.49 1.76	1.07 0.77	3.87 2.72	

The unaudited condensed consolidated statements of profit or loss should be read in conjunction with the Group's audited financial statements for the year ended 31 December 2013 and the accompanying explanatory notes attached to the interim financial statements.



# INTERIM FINANCIAL STATEMENTS UNAUDITED STATEMENTS OF FINANCIAL POSITION AS AT 30 JUNE 2014

	Note	(UNAUDITED) AS AT 30/6/2014	(AUDITED) AS AT 31/12/2013
ASSETS		RM	RM
Non-Current Assets			
Property, plant and equipment	A9	22,503,369	22,697,729
Land held for property development		14,407,760	13,840,539
Investment in associate, quoted		13,386,703	12,262,628
Investment in associate, unquoted		1,268,898	1,093,604
Other investment, unquoted		16,229	16,434
Development costs		2,553,618	2,789,646
Goodwill		24,364,422	24,364,422
Deferred tax assets		339,000	339,000
		78,839,999	77,404,002
Current Assets			
Inventories		12,478,328	9,945,599
Trade receivables		12,356,423	22,777,675
Other receivables & prepayment		2,081,331	931,105
Amount due from associate		22,801	136,691
Amount due from related parties		122,681	245,676
Tax recoverable		470,487	358,491
Fixed deposit with licensed banks		8,364,537	8,523,739
Cash and bank balances		10,713,929	6,186,087
TOTAL ACCEPTO		46,610,517	49,105,063
TOTAL ASSETS		125,450,516	126,509,065
EQUITY AND LIABILITIES EQUITY			
Share capital		33,305,985	32,578,515
Share premium	1.6	4,110,252	3,819,265
Treasury shares, at cost Warrant reserves	A6	(155,673)	(76,236)
Other reserves		966,584	1,112,078
Foreign exchange fluctuation reserve		1,109,451 (53,182)	1,109,451 67,486
Revaluation surplus		6,341,680	6,341,680
Retained earnings		45,168,252	41,662,207
Total equity attributable to owners of the Cor	npany	90,793,349	86,614,446
Non controlling interests	F J	777,544	787,354
Total Equity		91,570,893	87,401,800
LIABILITIES Non-Current Liabilities			
Long-term borrowings	B6	6,210,878	9,165,252
Deferred tax liabilities		2,049,123	2,107,506
		8,260,001	11,272,758
Current Liabilities			
Short-term borrowings	В6	11,792,528	9,708,887
Trade payables		7,410,239	10,952,760
Other payables & accruals		5,995,412	6,547,998
Amount due to related parties		<del>-</del>	183,208
Tax payable		421,443	441,654
• •		25,619,622	27,834,507
Total Liabilities		33,879,623	39,107,265
TOTAL EQUITY AND LIABILITIES		125,450,516	126,509,065
NET ASSETS PER SHARE ATTRIBUTABLE TO ORNINARY OWNERS OF THE PARENT (SEN)		27.26	26.59
NTA per share (sen)		19.18	18.25

The unaudited condensed consolidated statement of financial position should be read in conjunction with the Group's audited financial statements for the financial year ended 31 December 2013 and the accompanying explanatory notes attached to the interim financial statements.



# INTERIM FINANCIAL STATEMENTS UNAUDITED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE PERIOD ENDED 30 JUNE 2014

	•	Attributable to owners of the Company   Non-Distributable → Distributable					Distributable				
	Share Capital	Share Premium	Treasury Shares	Warrant Reserves	Revaluation Reserves	Other Reserves	Foreign Exchange Fluctuation Reserve	Retained Earnings	P Total	Non Controlling Interests (NCI)	Total Equity
	RM	RM	RM	RM	RM	RM	RM	RM	RM	RM	RM
Balance as at 1 January 2013	31,956,585	3,639,189	(303,343)	1,174,271	4,929,691	1,109,451	(283,106)	31,944,451	74,167,189	306,569	74,473,758
Total Comprehensive income for the year	-	-	-	-	1,411,989	-	350,592	12,968,010	14,730,591	(2,262)	14,728,329
Transactions with owners:											
Acquisition of subsidiary	-	-	-	-	-	-	-	-	-	483,047	483,047
Issuance of treasury shares	-	(6,503)	351,997	-	-	-	-	-	345,494	-	345,494
Shares repurchased	-	-	(123,936)	-	-	-	-	-	(123,936)	-	(123,936)
Transaction costs	-	-	(954)	-	-	-	-	-	(954)	-	(954)
Conversion of warrants	621,930	186,579		(62,193)	-	-	-	-	746,316	-	746,316
Dividend paid	-	-	-	-	-	-	-	(3,250,254)	(3,250,254)	-	(3,250,254)
Total transactions with owners	621,930	180,076	227,107	(62,193)	-	-	-	(3,250,254)	(2,283,334)	483,047	(1,800,287)
Balance as at 31 December 2013	32,578,515	3,819,265	(76,236)	1,112,078	6,341,680	1,109,451	67,486	41,662,207	86,614,446	787,354	87,401,800
Balance as at 1 January 2014	32,578,515	3,819,265	(76,236)	1,112,078	6,341,680	1,109,451	67,486	41,662,207	86,614,446	787,354	87,401,800
Total Comprehensive income for the year	-	-	-	-	-	-	(120,668)	3,506,045	3,385,377	(9,810)	3,375,567
Transactions with owners:											
Shares repurchased	-	-	(78,715)	-	-	-	-	-	(78,715)	-	(78,715)
Transaction costs	-	-	(722)	-	-	-	-	-	(722)	-	(722)
Conversion of warrants	727,470	290,987	-	(145,494)					872,963		872,963
Total transactions with owners	727,470	290,987	(79,437)	(145,494)	-	-	-	-	793,526	-	793,526
Balance as at 30 June 2014	33,305,985	4,110,252	(155,673)	966,584	6,341,680	1,109,451	(53,182)	45,168,252	90,793,349	777,544	91,570,893

The unaudited condensed consolidated statement of changes in equity should be read in conjunction with the annual audited financial statements as at 31 December 2013 and the accompanying explanatory notes attached to the interim financial statements.



# INTERIM FINANCIAL STATEMENTS UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE PERIOD ENDED 30 JUNE 2014

	6 MONTHS ENDED 30/6/2014 RM	6 MONTHS ENDED 30/6/2013 RM
CASH FLOW FROM OPERATING ACTIVITIES		
Profit before taxation	3,680,031	15,035,497
Adjustments for:- Amortisation of development costs	660,233	589,365
Amortisation of leasehold land	18,717	18,717
Amortisation of other investment	205	784
Depreciation of plant and equipment	1,087,138	939,307
Gain/loss on disposal of property, plant and equipment	(58,959)	(59)
Gain on deemed disposal of associate  Hire Purchase and lease Interest	(876,608) 113,856	(2,790,388) 96,145
Provision of doubtful debts	9,967	-
Interest income	(165,187)	(112,619)
Interest expense	139,340	155,232
Overdraft interest	17,796	19,169
Share of associates' profits/loss	404,391	(1,023,555)
Term loan interest	57,251	53,636
Unrealised gain/loss on foreign exchange	1,408,556	(2,054,272)
Operating profit before working capital changes	5,088,587	12,981,225
Inventories	(2,544,402)	(2,767,671)
Trade and other receivables	9,713,421	4,783,042
Trade and other payables	222,146	4,010,639
Land held for development	(567,220)	-
Subsidiaries	(4,861,084)	(1,132,316)
CASH FROM OPERATIONS	1,962,861 7,051,448	4,893,694 17,874,919
T 1	(200 520)	(2.601.760)
Tax paid NET CASH FROM OPERATING ACTIVITIES	(298,520) 6,752,928	(2,691,768) 15,183,151
CASH FLOW FROM INVESTING ACTIVITIES		
Additional investment in associate	(2,050,696)	(185,346)
Development costs incurred	(424,205)	(556,507)
Disposal of an associate	(1,223,544)	-
Interest received	165,187	112,619
Proceeds from disposal of property, plant and equipment Proceeds from disposal of associate	60,000 2,514,137	1,230 6,609,213
Proceeds from disposal of other investments	2,314,137	59,914
Purchase of property, plant and equipment	(929,501)	(3,712,994)
NET CASH FOR INVESTING ACTIVITIES	(1,888,622)	2,328,129
CASH FLOW FROM FINANCING ACTIVITIES		
Interest paid	(157,136)	(174,401)
Drawdown on finance lease payables	200,000	2,930,200
Disposal of treasury shares Hire purchase and lease interest	(113,856)	345,493 (96,145)
Proceeds from issuance of treasury shares	(113,630)	6,503
Proceeds from other short term borrowings	10,324,645	11,070,000
Proceeds from issuance of share	872,965	627,516
Purchase of treasury shares	(78,715)	(50,500)
Share issuance expenses	(723)	(398)
Repayment of term loan	(721,717)	(433,078)
Repayment of bills payable Repayment of hire purchase and lease payables	(10,112,645) (761,993)	(15,788,000) (657,153)
Term loan interest	(57,251)	(53,636)
NET CASH FROM/(FOR) FINANCING ACTIVITIES	(606,426)	(2,273,599)
NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS	4,257,880	15,237,681
Foreign exchange fluctuation reserve	(96,048)	156,934
CASH AND CASH EQUIVALENTS B/F CASH AND CASH EQUIVALENTS C/F	14,432,246 18,594,078	5,633,455 21,028,070
NOTES TO CASH FLOW STATEMENT		
Cash and cash equivalents comprise: Cash and bank balances	10,713,929	3,848,152
Fixed deposit with licensed banks	9,006,019	18,017,000
Less: Fixed deposit pledged with licensed banks	(641,482)	(622,245)
Less: Overdraft	(484,388)	(214,837)
	18,594,078	21,028,070

The unaudited condensed consolidated statement of cash flows should be read in conjunction with the annual audited financial statements for the financial year ended 31 December 2013.



#### PART A – EXPLANATORY NOTES

#### A1. BASIS OF PREPARATION

The interim financial report is unaudited and is prepared in accordance with the requirements of the Malaysian Financial Reporting Standards ("MFRS") 134: Interim Financial issued by Malaysian Accounting Standards Board ("MASB") and paragraph 9.22 (Appendix 9B part A) of the Main Market listing requirement of the Bursa Malaysia Securities Berhad ("Bursa Securities").

The interim financial statements should be read in conjunction with Grand-Flo Berhad's (formerly known as Grand-Flo Solution Berhad) ("Grand-Flo" or the "Company") audited consolidated financial statements for the financial year ended ("FYE") 31 December 2013.

The significant accounting policies adopted are consistent with those of the audited financial statements for the year ended 31 December 2013.

#### A2. AUDITORS' REPORT ON PRECEDING ANNUAL FINANCIAL STATEMENTS

The audit report of the preceding annual financial statements for the FYE 31 December 2013 was not subject to any qualification.

#### A3. UNUSUAL ITEMS DUE TO THEIR NATURE, SIZE OR INCIDENCE

There were no unusual items during this quarter.

#### A4. SEASONAL OR CYCLICAL FACTORS

The business of the Group was not affected by any significant seasonal or cyclical factors.

#### A5. CHANGES IN ESTIMATES

There were no changes in estimates that have had a material effect in the current quarter results.

#### A6. DEBT AND EQUITY SECURITIES

There were no issuance or repayment of debt and equity securities, share buy-back, share cancellations, shares held as treasury shares and resale of treasury shares for the financial period ended 30 June 2014 save for the following:-

# (i) Details of treasury shares held

	Nullibel of
	Treasury Shares
Balance as at 31 March 2014	339,000
Repurchased during the quarter ended 30 June 2014	228,700
Balance as at 30 June 2014	567,700

Number of



# A6. DEBT AND EQUITY SECURITIES (CONT'D)

# (ii) Details of conversion of warrants

	Number of
	Warrants
Balance as at 31 March 2014	128,875,410
Converted during the quarter ended 30 June 2014	(7,204,700)
Balance as at 30 June 2014	121,670,710

# (iii) Details of shares issued from conversion of warrants

	Number of Shares
Balance as at 31 March 2014	325,855,153
Issued during the quarter ended 30 June 2014	7,204,700
Balance as at 30 June 2014	333,059,853

#### A7. DIVIDEND PAID

There was no dividend paid during the financial period ended 30 June 2014.

# A8. OPERATING SEGMENT

# (a) Analysis of revenue by geographical area

	(	Quarter Ended 30/6/2014			Quarter Ended 30/6/2013			
	Malaysia RM'000	Others RM'000	Eliminations RM'000	Group RM'000	Malaysia RM'000	Others RM'000	Eliminations RM'000	Group RM'000
EDCCS* Labels Property	11,982 6,428	1,382 426	(1,969) (1,692)	-	15,589 6,823	1,612 403	(1,773) (1,463)	
Total Revenue	18,410	1,808	(3,661)	16,557	22,412	2,015	(3,236)	21,191
	6 Mo	nths Perio	d Ended 30/6/	2014	6 Months Period Ended 30/6/2013			
	Malaysia RM'000	Others RM'000	Eliminations RM'000	Group RM'000	Malaysia RM'000	Others RM'000	Eliminations RM'000	Group RM'000
EDCCS* Labels Property	22,366 12,800	2,791 850	(4,670) (3,379)	-	29,712 13,097	3,241 667		
Total Revenue	35,166	3,641	(8,049)	30,758	42,809	3,908	(6,614)	40,103

<sup>\*</sup> Enterprise Data Collection and Collation System ("EDCCS")



# A8. OPERATING SEGMENT (CONT'D)

# (b) Analysis of revenue by product categories

Quarter Ended	EDCCS*	Labels	Property	Eliminations	Total
30.6.2014	RM '000	RM '000	RM '000	RM '000	RM '000
Revenue					
Sales to external customers	11,395	5,162	-	-	16,557
Inter-segment sales	1,969	1,692	-	(3,661)	-
Total revenue	13,364	6,854	<u>-</u>	(3,661)	16,557
Results					
Interest income	92	-	-	-	92
Loss on deemed disposal of quoted investment (refer A11)	(106)	-	-	-	(106)
Finance cost	85	86	-	_	171
Depreciation and amortisation	138	411	-	-	549
Foreign exchange gain or loss	29	(1)	-	-	28
Share of results of associates	(309)	109	-	-	(200)
Income tax expense	27	64	-	-	91
Segment profit	10	188	(24)	-	174

6 Months Period Ended	EDCCS*	Labels	Property	Eliminations	Total
30.6.2014	RM '000	RM '000	RM '000	RM '000	RM '000
Revenue					
Sales to external customers	20,487	10,271	-	-	30,758
Inter-segment sales	4,670	3,379	-	(8,049)	-
Total revenue	25,157	13,650	-	(8,049)	30,758
Results					
Interest income	165	-	-	-	165
Net gain on disposal/deemed	3,391	-	-	-	3,391
disposal of quoted investment					
Finance cost	166	162	-	-	328
Depreciation and amortisation	280	807	-	-	1,087
Foreign exchange gain or loss	37	(3)	-	-	34
Share of results of associates	(579)	175	-	-	(404)
Income tax expense	43	141	-	-	184
Segment profit	3,916	457	(41)	(836)	3,496



# A8. OPERATING SEGMENT (CONT'D)

# (b) Analysis of revenue by product categories (cont'd)

Quarter Ended	EDCCS*	Labels	Eliminations	<u>Total</u>
30.06.2013	RM '000	RM '000	RM '000	RM '000
Revenue				
Sales to external customers	15,428	5,763	-	21,191
Inter-segment sales	1,773	1,463	(3,236)	-
Total revenue	17,201	7,226	(3,236)	21,191
Results				
Interest income	93	-	-	93
Gain on disposal of quoted investment ^	9,266	-	-	9,266
Finance cost	76	88	-	164
Depreciation and amortisation	447	370	-	817
Foreign exchange gain or loss	76	1	-	77
Share of results of associates	76	40	-	116
Income tax expense	2,448	98	-	2,546
Segment profit	7,674	326	-	8,000

6 Months Period Ended 30.06.2013	EDCCS* RM '000	<u>Labels</u> RM '000	Eliminations RM '000	Total RM '000
Revenue				
Sales to external customers	29,020	11,083	-	40,103
Inter-segment sales	3,933	2,681	(6,614)	-
Total revenue	32,953	13,764	(6,614)	40,103
Results				
Interest income	113	-	-	113
Gain on deemed disposal of quoted investment	2,790	-	-	2,790
Gain on disposal of quoted investment ^	9,266	-	-	9,266
Finance cost	182	142	-	324
Depreciation and amortisation	876	672	-	1,548
Foreign exchange gain or loss	51	4	-	55
Share of results of associates	937	87	-	1,024
Income tax expense	2,429	201	-	2,630
Segment profit	11,639	766		12,405

<sup>\*</sup> Enterprise Data Collection and Collation System ("EDCCS")

<sup>^</sup> Including in the other operating income is a gain on disposal of quoted investment in Simat Technologies Public Company Limited ("Simat") of RM9.3 million



#### A8. OPERATING SEGMENT (CONT'D)

Other than the items mentioned above which have been included in the statement of comprehensive income, there were no other income including investment income, provision for and write off of receivables and inventories, gain or loss on disposal of unquoted investments or properties, impairment of assets, gain or loss on derivatives and exceptional items for the current quarter and financial year ended 31 December 2013.

#### A9. CARRYING AMOUNT OF REVALUED ASSETS

The valuations of property, plant and equipment have been brought forward without amendment from the financial statement for the year ended 31 December 2013.

All property, plant and equipment, except for land and building, are stated at cost less accumulated depreciation and less any impairment losses. Land and building are shown at fair values, based on valuations by external independent valuers, less subsequent accumulated depreciation on buildings and any accumulated impairment losses.

#### A10. SUBSEQUENT EVENTS

There were no other material events subsequent to the end of the current quarter ended 30 June 2014 except for the following:-

- (i) proposed acquisition by Grand-Flo of an aggregate 125,001 ordinary shares of RM1.00 each in Innoceria Sdn Bhd ("ISB"), representing 50.0004% of the total issued and paid-up share capital of ISB, for a total consideration of RM15.0 million to be satisfied by a combination of cash and issuance and allotment of new ordinary shares of RM0.10 each in Grand-Flo ("proposed acquisition"); and
- (ii) proposed diversification of the existing core businesses of Grand-Flo and its subsidiaries to include property development ("proposed diversification").

Both proposed acquisition and proposed diversification were approved by Company's shareholders on 12 August 2014. On 21 August 2014, the acquisition of 50.0004% of ISB was completed in accordance with the terms of the Share Acquisition Agreement.

#### A11. CHANGES IN COMPOSITION OF THE GROUP

There were no material changes in the composition of the Group for the current quarter under review except for dilution of the Group's interest in Simat from 23.14% to 23.07% due to its issuance of 1,018,073 ordinary shares of Baht 1.00 each from conversion of warrants to shares by other Simat warrantholders during the quarter. Hence a non-cash loss of RM0.1 million from an accounting treatment was resulted for the deemed disposal of Simat shares.



#### A12. CONTINGENT LIABILITIES AND CONTINGENT ASSETS

There were no contingent liabilities or contingent assets of the Group during the quarter under review.

#### A13. CAPITAL COMMITMENTS

There were no material commitments as at the end of the current quarter under review.

#### A14. RELATED PARTY TRANSACTIONS

There were no related party transactions which would have a material impact on the financial position and the business of the Group during the current quarter under review.

#### A15. STATUS OF UTILISATION OF PROCEEDS

(a) Grand-Flo had on 9 April 2013, 10 April 2013, 2 May 2013 and 3 May 2013 disposed of 9.6% of share investment (19,100,000 ordinary shares of THB 1.00 each) in Simat for a total cash consideration of RM15,811,744. The status of utilisation of the sale proceeds is as follows:

Utilisation up to 30.6.2014	Projected proceeds utilisation RM'000	Actual proceeds proportionate to projected utilization RM'000	Actual utilisation RM'000	Balance RM'000
Working Capital	5,940	5,892	5,892	-
Investment	10,000	9,920	6,328	3,592
Total	15,940	15,812	12,220	3,592

(b) Grand-Flo had on 19 March 2014 disposed of 2.1% of share investment (5,900,000 ordinary shares of THB 1.00 each) in Simat for a total cash consideration of RM3,737,681. The status of utilisation of the sale proceeds is as follows:

Utilisation up to 30.6.2014	Projected proceeds utilisation RM'000	Actual proceeds proportionate to projected utilization RM'000	Actual utilisation RM'000	Balance RM'000
Working Capital	2,390	1,869	1,869	-
Investment	2,390	1,869	1,869	
Total	4,780	3,738	3,738	-



# PART B – EXPLANATORY NOTES PURSUANT TO PART A OF APPENDIX 9B OF THE LISTING REQUIREMENTS OF BURSA SECURITIES FOR THE MAIN MARKET

#### B1. REVIEW OF OVERALL PERFORMANCE

Grand-Flo's revenue of RM16.6 million for the quarter under review reduced approximately 21.9% or RM4.6 million from RM21.2 million in the previous year's corresponding quarter mainly due to deferment of some projects of the EDCCS division for the quarter under review.

The Group's Profit Before Taxation ("PBT") of RM0.3 million for the current quarter ended 30 June 2014 was lower by 97.5% or RM10.3 million as compared to the previous year's corresponding quarter.

With the exclusion of the exceptional items of the loss on deemed disposal of quoted investment in Simat, the PBT would have been RM0.4 million for the current quarter ended 30 June 2014. PBT for the previous year's corresponding quarter ended 30 June 2013 would have been RM1.3 million with the exclusion of gain on disposal of Simat shares.

The decrease in PBT of 71.0% from RM1.3 million for the previous year's corresponding quarter to RM0.4 million for the current quarter was mainly caused by lower EDCCS sales and lower share of associates' results by RM0.3 million hence, lower profit contribution to the Group during the quarter.

#### B2. DETAILED ANALYSIS OF THE GROUP'S OPERATING SEGMENTS

#### i) EDCCS Segment

The EDCCS division recorded a decrease in revenue of RM4.0 million representing 26.1% lower as compared to the previous year's corresponding quarter due to deferment of some projects. This had resulted in lower PBT for the current quarter of RM0.1 million, reduced by 99.6% compared to the previous year's corresponding quarter ended 30 June 2013.

The current quarter's PBT decreased by 98.8% as compared to the previous quarter mainly due to the gain on disposal of Simat shares and the gain on conversion of Simat warrants in the previous quarter ended 31 March 2014.

With the exclusion of the gain on disposal/deemed disposal of RM3.5 million for the previous quarter ended 31 March 2014 and RM9.3 million in the previous year's corresponding quarter ended 30 June 2013, the PBT would have dropped by 134.8% as compared to previous quarter and 83.3% as compared to previous year's corresponding quarter. The drop in PBT was mainly due to lower sales for the quarter under review.

#### ii) Labels Business Segment

For the current quarter under review, Labels division recorded a marginal dropped in revenue of 10.4% as compared to the previous year's corresponding quarter. The PBT of the segment for the current quarter was RM0.3 million, reduced by 40.7% as compared to the previous year's corresponding quarter. The drop in PBT was due to lower sales and profit margin for the current quarter under review.



#### **B3.** COMMENTARY ON PROSPECTS

The diversification into the property development sector as a core business alongside with the Company existing EDCCS and Labels segments, the Board of Directors believes that the Group will achieve good financial performance record. Going forward, the Group will continue to seek new business and investment opportunities that will generate positive returns.

#### **B4.** TAXATION

	Quarter ended 30/6/2014 RM'000	Period ended 30/6/2014 RM'000
Estimated income tax : Malaysia income tax Foreign income tax	62 29 91	134 50 184

- (i) The effective tax rate of the Malaysian taxation which is lower than the statutory tax rate due mainly to the reason that there is no taxation charge on the business income of the Company and a subsidiary of the Group as they are accorded the Multimedia Super Corridor ("MSC") Status and was granted Pioneer Status which exempts 100% of their statutory business income for a period of five (5) years, with an option to extend the said status for a further period of five (5) years.
- (ii) Foreign taxation is in respect of corporate tax charged on the profit made by the Company's subsidiary operating in Hong Kong. The applicable corporate tax rate is 16.50% while the effective tax rate for current quarter is 17%.

### B5. STATUS OF CORPORATE PROPOSALS AS AT 27 AUGUST 2014

The Board of Directors and shareholders of Grand-Flo had on 7 May 2013 and 27 Jun 2013, respectively, approved and announced to the Bursa Securities that Grand-Flo proposed to undertake the following:-

- (a) proposed disposal of up to 20.86% equity interest in Simat at a disposal price to be determined later;
- (b) proposed disposal of up to 13,781,250 Simat Warrants at a disposal price to be determined later;
- (c) proposed exercise by the Company of up to 13,781,250 Simat Warrants into new Simat shares at the prevailing exercise price of the Simat Warrants; and
- (d) proposed disposal of new Simat shares consequent to the Proposed Exercise of Simat Warrants at a disposal price to be determined later.



#### B5. STATUS OF CORPORATE PROPOSALS AS AT 27 AUGUST 2014 (CONT'D)

The Company had:-

- (i) on 19 March 2014 disposed of 5.9 million Simat shares representing 2.13% equity interest in Simat pursuant to the proposal (a) above at THB6.40 per Simat Share for a total cash consideration of THB37,760,000 (equivalent to RM3,855,658); and
- (ii) on 31 March 2014 exercised all Simat warrants into new Simat shares pursuant to the proposal (c) above.

On 24 April 2014, the Board announced to the Bursa:-

- (i) proposed acquisition by Grand-Flo of an aggregate 125,001 ordinary shares of RM1.00 each in Innoceria Sdn Bhd ("ISB"), representing 50.0004% of the total issued and paid-up share capital of ISB, for a total consideration of RM15.0 million to be satisfied by a combination of cash and issuance and allotment of new ordinary shares of RM0.10 each in Grand-Flo ("proposed acquisition"); and
- (ii) proposed diversification of the existing core businesses of Grand-Flo and its subsidiaries to include property development ("proposed diversification").

Both proposed acquisition and proposed diversification were approved by Company's shareholders on 12 August 2014. As disclosed in Note A10, the proposed acquisition of 50.0004% of ISB was completed in accordance with the terms of the Share Acquisition Agreement on 21 August 2014. Save for the above, there were no other corporate proposals announced but not completed as at 27 August 2014, being the latest practicable date, not earlier than seven (7) days from the date of issuance of this report.

#### **B6. BORROWINGS**

The borrowings of the Company as at 30 June 2014 were as follows:-

	As at 30/6/2014 RM'000	As at 30/06/2013 RM'000
Secured Short-term (due within 12 months):		
Bankers' Acceptance / Factoring	5,030	4,259
Overdraft	484	215
Term loan	4,887	1,799
Hire purchase & Lease payables	1,392	897
	11,793	7,170
Secured Long-term (due after 12 months):		
Term loan	4,456	720
Hire purchase & Lease payables	1,755	3,587
	6,211	4,307
Total Borrowings	18,004	11,477

There was no unsecured borrowing for the current quarter. All borrowings were denominated in Ringgit Malaysia.



#### **B7.** MATERIAL LITIGATION

Grand-Flo had on 11 November 2013 announced that Simat had on 8 November 2013 filed Civil Suit No. 4572/2556 in the Civil Court of Thailand against Cat Telecom Public Company Limited ("CAT") to claim damages amounting approximately RM66 million (Baht 665.62 million) from CAT for its failure to accept the equipment installed, services performed and delivered in accordance with the operating lease of optical fiber network system contracts entered into with CAT for the Nakornratchasima and Chiangmai provinces dated 10 June 2011 and 13 June 2011, respectively.

On 22 February 2013, Simat had terminated the contract and proceed the litigation under civil court. The civil court however considered the contract as the administrative contract therefore the lawsuit should be under the administrative court. Simat withdrew the case from the civil court and filed a lawsuit to the administrative court on 6 February 2014.

On April 2, 2014, Simat was sued by a supplier, for a compensation of Baht 8.56 million as the Company's breach of a purchase agreement. The case is currently under the consideration of the commercial court. However, the management of Simat believes that Simat will not be obliged to pay such compensation over than booked amount.

Save for the above, the Directors are not aware of any material litigations or claims against the Group and Company as at 27 August 2014, being the latest practicable date, not earlier than seven (7) days from the date of issuance of this report.

#### B8. PROPOSED DIVIDEND PAYABLE

The Board of Directors has recommended a final tax exempt dividend of 10% or 1 sen per share for the financial year ended 31 December 2013 which was approved by the shareholders during the Annual General Meeting held on 24 June 2014 and subsequently paid on 31 July 2014.



# B9. REALISED AND UNREALISED PROFIT DISCLOSURE

The breakdown of retained profits of the Group as at the reporting date, into realised and unrealised profits is as follows:-

	Period	Period
	ended	ended
	30/6/2014	30/6/2013
Total retained profits of the Group:		
-Realised	48,531	44,578
-Unrealised	1,710	2,350
	50,241	46,928
Total share of retained profits from the associates		
- Realised	5,946	7,087
Less: Consolidation adjustments	(11,019)	(9,680)
Total Group retained profits as per consolidated accounts	45,168	44,335

#### **B10.** EARNINGS PER SHARE

# (a) Basic earnings per share

The basic earnings per share is calculated based on Group's net profit attributable to the owners of the Company of approximately RM0.177 million for the current quarter and the RM3.506 million for the cumulative year to date, divided by the weighted average number of ordinary shares of RM0.10 each in issue for the current quarter and cumulative year to date of 327,188,756 and 328,469,881 respectively as follows:-

	<b>Quarter Ended 30/6/2014</b>	Period Ended 30/6/2014
Net profit attributable to ordinary equity holders of the parent (RM'000)	177	3,506
Weighted average number of ordinary shares in issue ('000)	327,188	328,470
Basic earnings per share (sen)	0.05	1.07



# **B10.** EARNINGS PER SHARE (CONT'D)

# (b) Diluted earnings per share

The Group diluted earnings per share is calculated by dividing the Group's net profit attributable to ordinary equity holders of the parent over the weighted average number of ordinary shares in issue and issuable during the financial period.

	Quarter Ended 30/6/2014	Period Ended 30/6/2014
Net profit attributable to ordinary equity holders of the parent (RM'000)	177	3,506
Weighted average number of ordinary shares in issue ('000)	327,188	328,470
Effect of conversion of warrants ('000)	127,542	126,261
Diluted earnings per share (sen)	0.04	0.77